

## The Berkley Surety Difference

Berkley Surety is committed to creating meaningful partnerships with our brokers and clients. We value an entrepreneurial approach, and strive to balance risk management considerations with a traditional underwriting process. We highly value the insight and expertise our partners bring to the table, which helps us provide timely and predictable surety solutions – *Speed and Predictability of Outcome*

Our highly experienced teams offer unmatched underwriting expertise, effective solutions and one of the best product arrays for contract and commercial surety risks. We handle each transaction with a healthy respect for the risks inherent in surety bond transactions, and we explore multiple options in order to pursue the most successful outcome for our partners and clients.

In driving toward this shared success, we value open communication and we understand that robust, long-term relationships require continuous attention and uncompromising honesty. Supported by state-of-the-art technology, we are able to maximize our collaborative approach by producing timely, meaningful responses and a superior level of service.

Our commitment to providing our partners, clients and industry with prompt, professional and equitable claims service is an absolute priority. This dedication is an integral component in the success of our company and the fulfillment of our surety commitment.

## Lines of Business

**Contract & Environmental Surety:** Berkley Surety underwriters understands that each contractor client is unique and deserving of the time, focus and dialogue required to fully understand their capabilities and needs. Berkley Surety has a specialized underwriting expertise in handling a client’s environmental surety risks. We also work in association with a member company that underwrites Pollution Liability Insurance for certain types of accounts.

**Commercial Surety:** Berkley Surety focuses on account driven commercial business. We have the expertise and appetite to thoroughly and fairly assess a client’s needs in order to create and provide creative surety solutions.

**Developer Surety:** Berkley Surety has the expertise to partner with brokers and developers by providing a customized solution to a client’s condominium deposit protection insurance facility.

## Capacity

\$200 Million Aggregate Program with the ability of higher limits for financially qualified clients.

## Our Team

Pamela Martin – AVP, Regional Manager: [pmartin@berkleysurety.com](mailto:pmartin@berkleysurety.com)  
 Dana Hammond – Manager - Commercial: [dhammond@berkleysurety.com](mailto:dhammond@berkleysurety.com)  
 Joel Briones – Underwriting Analyst: [jbriones@berkleysurety.com](mailto:jbriones@berkleysurety.com)  
 INDUSTRIES / TYPES OF WORK WE SERVE

### Construction Surety

General Contracting / General Engineering  
 Highway & Bridge Builders  
 Water, Sewer Electrical & Utility  
 Excavation & Site Work  
 Mechanical, Plumbing & HVAC  
 Concrete & Masonry  
 Roofing

### Environmental Surety

Soil & Groundwater Remediation  
 Asbestos, Lead & Mold Abatement  
 Demolition  
 Fuel Tank Installation and Removal Gas  
 Station & Fuel Depot Construction

### Commercial Surety

Aggregates	Private Equity related
Communication	Real Estates / REITs
Energy / Oil & Gas	Service Based Companies
Financial Services	Technology
Alternative Energy	Waste Services

### TYPES OF BONDS

Performance:

- Bid, Performance & Payment
- Maintenance
- Supply / Supply & Install
- Job Order Based
- Annual Service Bonds (Commercial)
- Subdivision

Non-Performance (Commercial)

- License & Permit
- Self-Insured Workers Compensation
- Court (appeal, replevin, injunction, etc.)
- Customs (for existing clients)
- Closure / Post Closure
- Tarion bonds
- Lease & Utility

### GEOGRAPHY

United States

- Licensed in all fifty states, including the District of Columbia, Puerto Rico, USVI and Guam

Canada

- Licensed on all provinces and territories, including federal bonds

### BERKLEY INSURANCE COMPANY

- U.S. Treasury Limit of \$815,856,000

[BerkleySurety.com](http://BerkleySurety.com)